A HOTELWORLD NETWORK PUBLICATION

DECEMBER 2009

Hotel Design

TRENDS, FASHION & INSPIRATION | www.HotelWorldNetwork.com

THE GALLERY 2009

PRODUCTS TO INSPIRE

From faucets to furniture,
a collection of the year's best

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KETTAL
OUTDOOR
CIRCLE NO. 109

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Hotel Design

TRENDS, FASHION & INSPIRATION

THE GALLERY 2009

PRODUCTS TO INSPIRE

We're proud to bring you our newest creation from Hotel Design: The Gallery. This exciting roundup of the best products from the past year—as well as those you'll be talking about in 2010—has been a lot of fun to put together for our entire editorial team.

In November, we asked readers to weigh in on what their favorite products were from those shown in the pages of Hotel Design throughout 2009. The winning selections are noted as Readers' Picks. We also invited our advertising partners to submit the products that they are most excited about, and we've labeled those as Partner Products. Lastly, we've added products that our editorial staff found particularly compelling, and we have listed those as Editors' Picks.

Any way you slice it, this issue is full of ideas and inspiration that you can use throughout the New Year.

Paul J. Heney
Editorial Director

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VOA Associates' Jonathan F. Douglas

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publisher's pulse

Winter Wonderland

Mary Malloy
Publisher
mmalloy@questex.com

Follow us on:

Okay, I haven't exactly been "walking in a winter wonderland," but I have been walking the aisles of more tradeshows. As we all know, there is a bountiful number of tradeshows in our hotel industry, especially this time of year.

October and November didn't let me down. More friendly faces and incredible new products were displayed at the NEWH regional event in Los Angeles as well as the International Hotel/Motel and Restaurant Show in New York City.

Looking for flooring, lighting or fabrics for your property or your client's property? These events are a must.

As I have stressed in previous issues, in order to really connect in this industry, face-to-face networking is absolutely critical. And, as I have pointed out over the last 11 months, Questex Media offers ample opportunities for this through our own events as well as through our sister events.

If you haven't yet mapped out and budgeted for 2010, here's a guide to the tradeshow and conference schedule:

IHIF Berlin - March 8-10
NYU (for other roundtables) - June 6-8
IHIF Asia Pacific - June 14-17
HD Boutique Roundtable - September 15
Russia & CIS Hotel Investment Forum - October dates TBD

ON THE FLOOR Clockwise from top left: The Front of House booth saw plenty of activity during the show; At the Rivolta Carmignani booth were Matteo Rivolta, managing director, Susana Bray, VP with Dahlgren Duck and Jim Dahlgren, president of Dahlgren Duck; At the Bryan Ashley Furniture booth were Stan Margolis and Bryan Isackson; Victoria Bousman of Trevira and Joe Bettini of Swavelle Fabrics pose for a shot; Angela King of Restoration Hardware and Mary Malloy check out new products on display; and Brian Walter, director of sales for MB Quart Entertainment, networks on the show floor.

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Hotel Design mission statement

Hotel Design celebrates the design excellence of hotels, resorts, lodges and destination spas. Vivid photography, creative layouts and descriptive writing help present to the reader a broad focus on the new styles and fashion trends emerging in furniture, fixtures and the lodging spaces that provide a foundation for creativity. Hotel Design aims to be the source of inspiration for the individuals who help make it happen.

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CIRCLE NO. 123

Bright ideas

INNOVATIVE APPROACHES TO ILLUMINATION

CLOCKWISE FROM LEFT

UNIQUE SHINE Partner Product

The Agatha from LZF Lamps derives its shape from the concentric superimposition of a triangular-shaped modular base. It is made from Pollywood veneer and brushed nickel.

lzf-lamps.com

CIRCLE 200

INTERPLAY EFFECT Editors' Pick

The Organics Collection from D'Style features shapes and forms that are inspired by the interplay of light and shadow on trees. The collection also includes tables and barstools.

dstyleinc.com

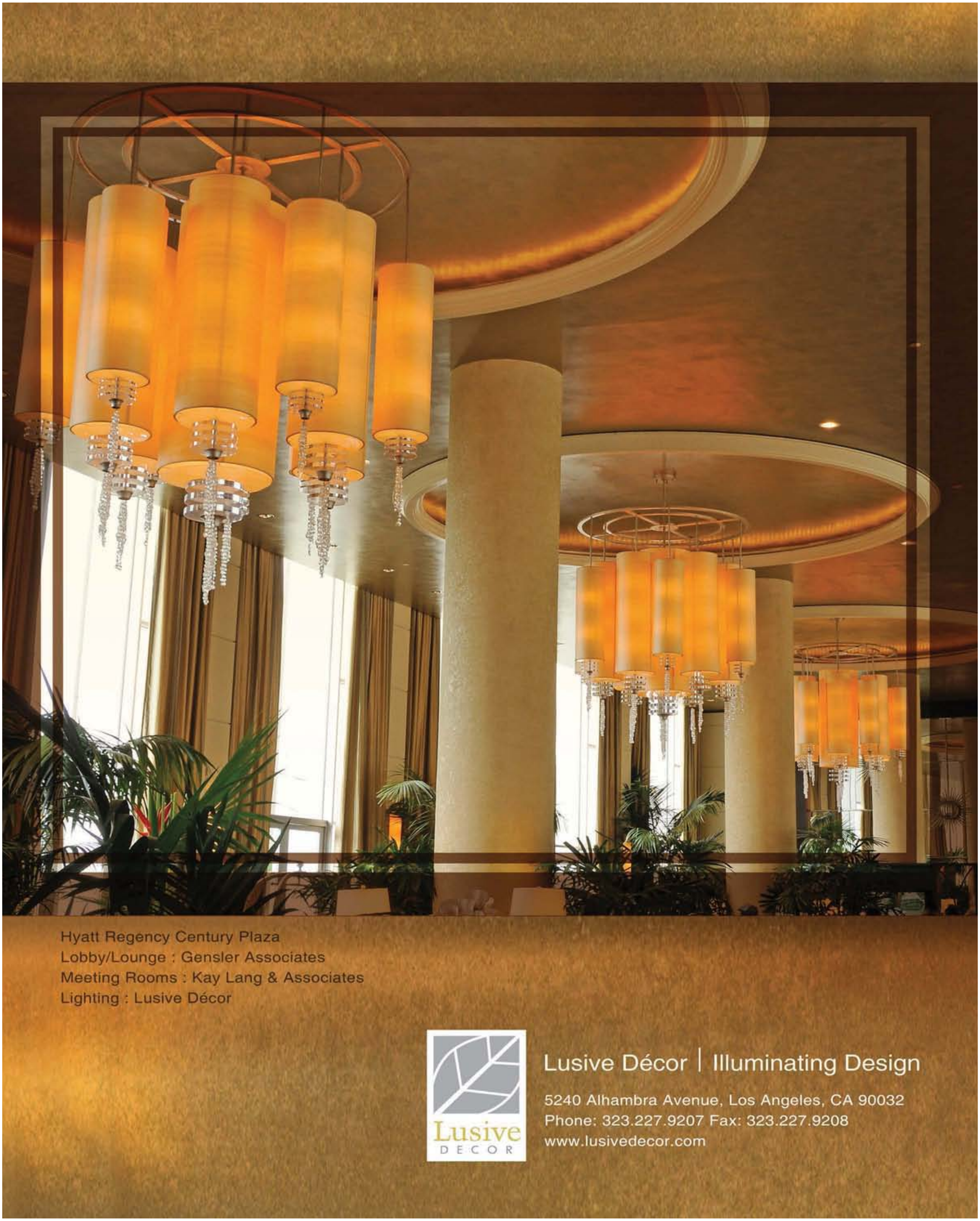
CIRCLE 201

PETAL PENDANT Partner Product

The Infiore pendant from Estiluz is made from a group of petals in bi-injected polycarbonate, creating unexpected color effects. The bulb is protected by satin glass and the height is adjustable.

estiluz.com

CIRCLE 202



CIRCLE NO. 111

OPAQUE DISCS Partner Product
Discocó from Marset generates subtle light and effects for an elegant and mystical atmosphere. It consists of 35 opaque discs coated with bright white lacquer, creating direct and reflected light.
marset.com
CIRCLE 203

MODERN CHANDELIER Partner Product
Josephine Queen from Metalarte is based on a time-honored lampshade silhouette but features a modern twist. The porcelain base and shade are available in white, black, platinum or gold.
metalarte.com
CIRCLE 205

TABLE LIGHT Partner Product
The Owl is a rechargeable battery table lamp from Neoz with a polished metal body and dome reflector that gives a direct down light without glare. It's ideal for rooms with views.
neoz.com
CIRCLE 204

GENESIS BEDDING by Fabtex™

Create Something Beautiful.

INTRODUCING Genesis Bedding by Fabtex™, the newest collection from North America's largest fabricator of hospitality bed coverings and window treatments.

Created from the bold colors, stylish patterns and rich textures of Genesis Fabrics by Fabtex™, this new collection makes it easy to add style and sophistication to any guestroom.

FABTEX

800.778.2791 . www.fabtex.com

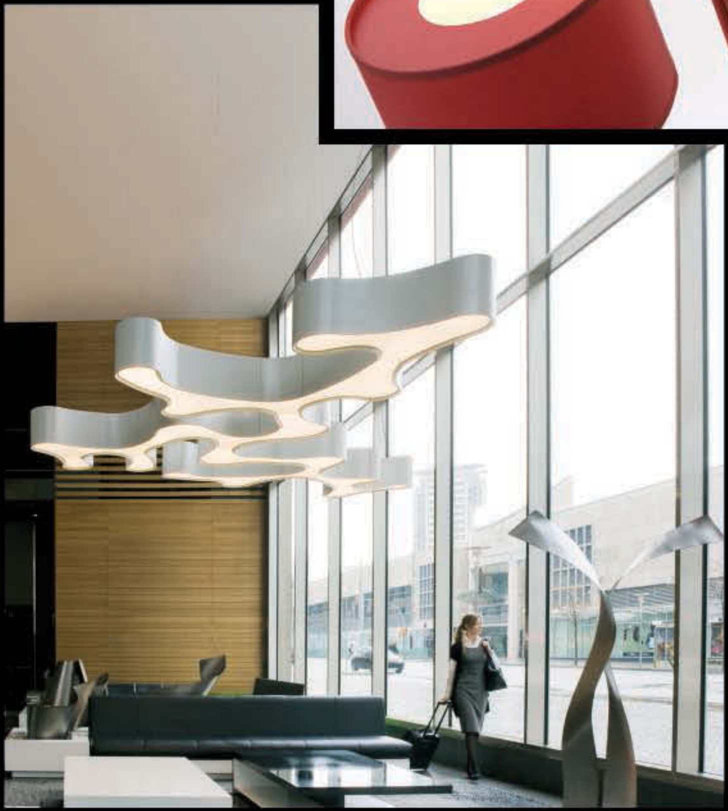
CIRCLE NO. 114

RETRO LOOK Partner Product

Based on the classic lamp, Tria from Almerich brings new life with a four-shade design. The lamp shades are made of fabric and connected by bended steel tubes, which also adapt to the structural configuration.

almerich.com

CIRCLE 206



GLASS SPHERES Readers' Pick

Lusive Decor's Cente Chandelier is an assortment of different-sized, custom-etched blown glass spheres, featured at the Fort Lauderdale Grande Hotel (Fla.).

lusivedecor.com

CIRCLE 207

ORGANIC SHAPES Partner Product

Ameba is a pendant concept from Vibia made of five different basic shapes that can be combined to offer a variety of compelling compositions. It allows the designer to select and create according to specific preferences.

vibialight.com

CIRCLE 208

SIG*Nature*

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CIRCLE NO. 119

Comfortable creations

SEATS FOR A VARIETY OF OCCASIONS

CLOCKWISE FROM LEFT

MODERN DINING Partner Product

The Elizabetha from Capdell is appropriate for hotels and prestigious restaurants in a variety of settings. This version completes the collection of five new models and has the option of having one or two arms.

capdell.com

CIRCLE 209

CURVE APPEAL Readers' Pick

The Sustainable Brooke Banquette from JL Furnishings provides intimate lounge seating with a curved high back.

jlfurnishings.com

CIRCLE 210

FURRY FEEL Partner Product

The Mongolian fur of B&B Italia's J.J. rocking chair by Antonio Cittero gives this concept, originally launched in 2005, a new personality. It is available without the fur and comes with an ash wood frame.

bebitalia.com

CIRCLE 211

CASUAL ELEGANCE
Partner Product
The Molly design from Grand Rapids Chair features a curved back for casual elegance and exceptional comfort. It is available with or without arms, in all wood or a variety of upholstery options.
grandrapidschair.com
CIRCLE 212

OUTDOOR COMFORT Partner Product
The Kubu Collection from Walters Wicker is covered in a textured large weave resin, giving it a new and dramatic appearance compared to standard weaves.
walterswicker.com
CIRCLE 213

STANDOUT SEAT Partner Product
The Wok easy chair from Andreu World is based on the idea of a coconut, with a comfortable inner space protected by a solid outside shell. It has rich texture, austere color and an ergonomic shape.
andreuworldamerica.com
CIRCLE 214

CLOCKWISE FROM TOP LEFT

STACKED STYLE Partner Product

Stackable, ergonomic and flexible, the Flex collection from Indecasa is composed of solid chrome bar legs with anodized aluminum contours.

indecasa.com

CIRCLE 215

ERGONOMIC Partner Product

The shape of Onda from Stua mimics the curves on the human body as well as the curves of a wave. The seat provides lumbar support by hugging the lower back.

stua.com

CIRCLE 216

WINDING LINES Partner Product

The design of Line by Sancal is based mainly on winding lines. It is suitable for public spaces and homes and can be upholstered in fabric, leather or synthetic leather.

sancal.com

CIRCLE 217

WOODEN AESTHETIC Partner Product

The Mimosa from Ofita is a range of avant-garde chairs with a heat-formed wooden body and a central base designed to cater to the functional and aesthetic needs of various spaces.

ofita.com

CIRCLE 218

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CIRCLE NO. 113

CLOCKWISE FROM TOP

DESIGN OPTIONS Partner Product
The Double Poltrona from BD Barcelona has three versions available in a variety of colors. Upholstered and lacquered sofas are suitable only for indoor use while the polyethylene version can be used indoors and out.
bdbarcelona.com
CIRCLE 219

SEAT COMBINATIONS Partner Product
Dr. Moreau combines several pieces of furniture into a single bench system. Produced by Uno Design, its individual elements can be rearranged to create new combinations.
uno-design.com
CIRCLE 220

UNDER THE STARS Partner Product
Kettal Landscape, designed by the Kettal Studio, features modern architectural shapes that highlight outdoor settings. The collection includes configurable daybeds, pergolas and aluminium furniture.
grupokettal.com
CIRCLE 221

streaming revenue daily.

IPTV has arrived. And the Panasonic IMP-2000 IP-tuner board is the smartest, most elegant way to implement it.

As the first fully integrated IP-tuner solution for hotels, the IMP-2000 delivers HD-IPTV streaming content, a customizable welcome screen, Interactive Program Guide and more. And, the IMP-2000 enhances the in-room experience with free-to-guest services, including the ability to interface with automated, energy-saving amenities such as lighting, drapes/shades and HVAC systems.

The results are more guest interaction, more services accessed and more room revenue. In addition, as a complete IPTV hotel solution, the IMP-2000 eliminates the need for the external systems normally required to connect guest and function rooms to hotel facilities.

The IMP-2000 board integrates internally with all Panasonic 11 and 12 series Pro Plasmas, eliminating unsightly cables, brackets and external boxes for closer wall mounting and a more streamlined, upscale look.

Available as pure IP or a hybrid (IP plus RF coax), which includes a tri-band tuner and Pro:Idiom decryption, the IMP-2000 is compatible with most major IP solution providers. It is also available for 12 series Hospitality models as the DTB-2000.

For more information visit **panasonic.com/hotels**.

Panasonic ideas for life

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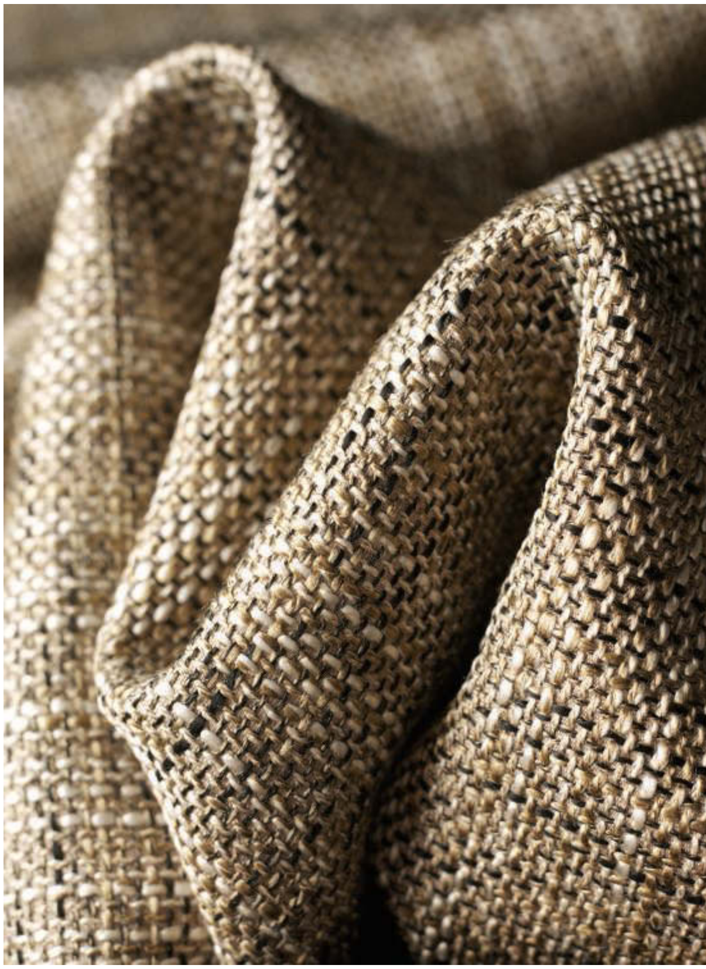
Images taken at Luxe Hotel Sunset Boulevard

CIRCLE NO. 116

Functional fashion

GO GREEN, RESIST WEAR AND JAZZ UP A ROOM



CLOCKWISE FROM TOP LEFT

NEW COLORS Editors' Pick
Kravet Contract's new upholstery color books have palettes ranging from soothing neutrals to saturated jewel tones and including geometrics, metallics and ethnic designs.
kravet.com
CIRCLE 222

HEAVY WEAVE Editors' Pick
Ilion is a non-chenille, heavyweight basket weave from Fabricut Contract. It is highlighted by a light reflective surface created by various colors and bulky yarns in the warp and weft. It is available in 40 colors.
fabricut.com
CIRCLE 223

CHENILLE Partner Product
Silverstate presents the Destinations collection from Alaxi. The four corners pattern is quilted fabric with a special chenille tuft on the corners. The juxtapose design features a nubby stripe with ribbed chenille and bouclé.
silverstatefabrics.com
CIRCLE 224

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CIRCLE NO. 118

CLOCKWISE FROM TOP LEFT

PERFORMANCE Editors' Pick

Crypton's Super Fabrics use renewable or recyclable raw materials, and specialize in resisting stains, moisture, mildew, bacteria and odors.

cryptonfabric.com

CIRCLE 225

PATTERN PIZAZZ Editors' Pick

Genesis Fabrics by Fabtex are 100-percent polyester and feature bold colors and patterns, which give the look and feel of fine Italian textiles.

fabtex.com

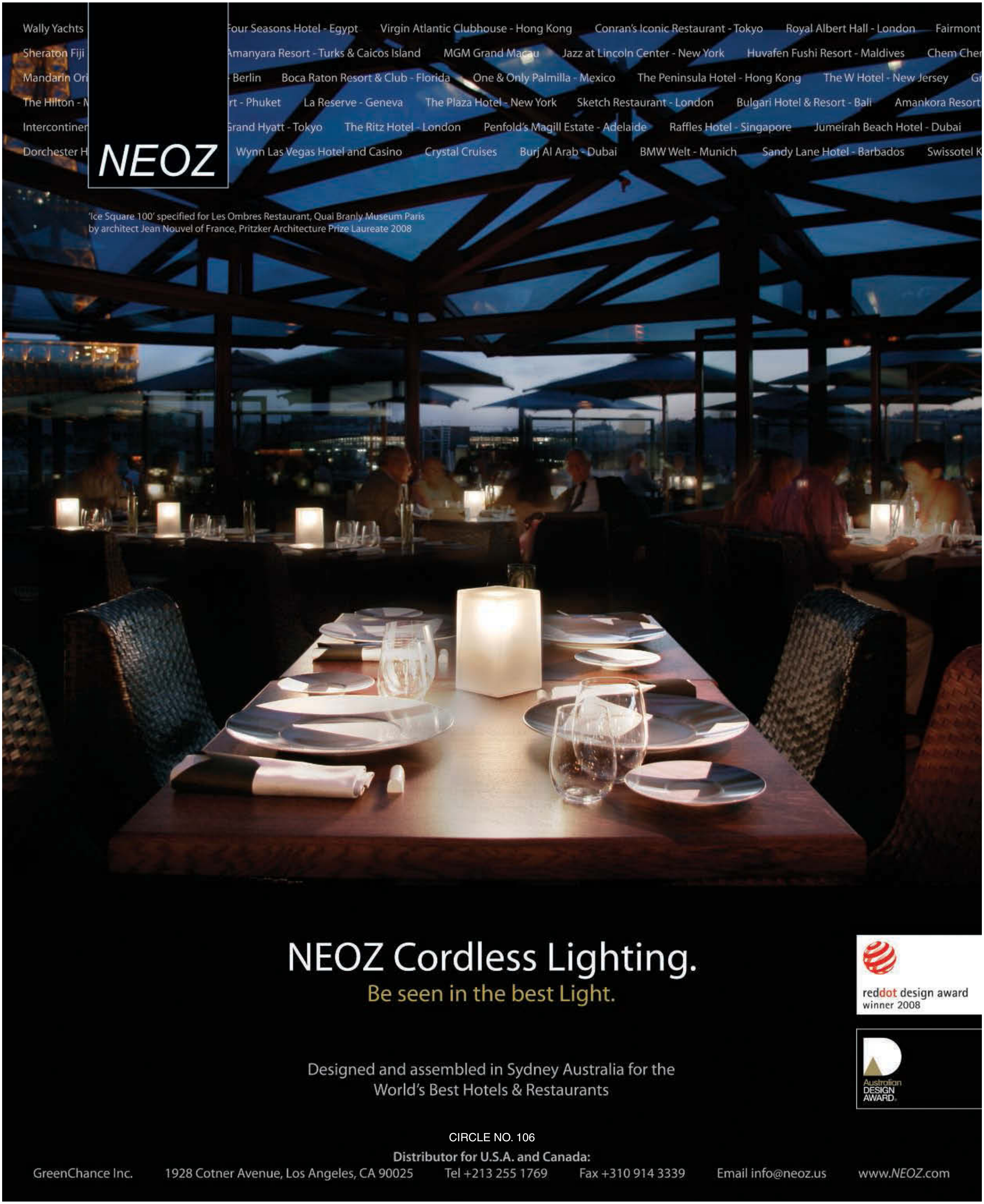
CIRCLE 226

EUCALYPTUS Readers' Pick

The Valley Forge Living Fresh with Tencel+Plus Lyocell products are made from eucalyptus fiber harvested from forests managed by the Forestry Stewardship Council.

valleyforge.com

CIRCLE 227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Sheraton Fiji
Mandarin Ori
The Hilton - N
Intercontiner
Dorchester H
NEOZ
Four Seasons Hotel - Egypt
Virgin Atlantic Clubhouse - Hong Kong
Conran's Iconic Restaurant - Tokyo
Royal Albert Hall - London
Fairmont
Amanyara Resort - Turks & Caicos Island
MGM Grand Macau
Jazz at Lincoln Center - New York
Huvafen Fushi Resort - Maldives
Chem Cher
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Boca Raton Resort & Club - Florida
One & Only Palmilla - Mexico
The Peninsula Hotel - Hong Kong
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Sketch Restaurant - London
Bulgari Hotel & Resort - Bali
Amankora Resort
Grand Hyatt - Tokyo
The Ritz Hotel - London
Penfold's Magill Estate - Adelaide
Raffles Hotel - Singapore
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Foot loose

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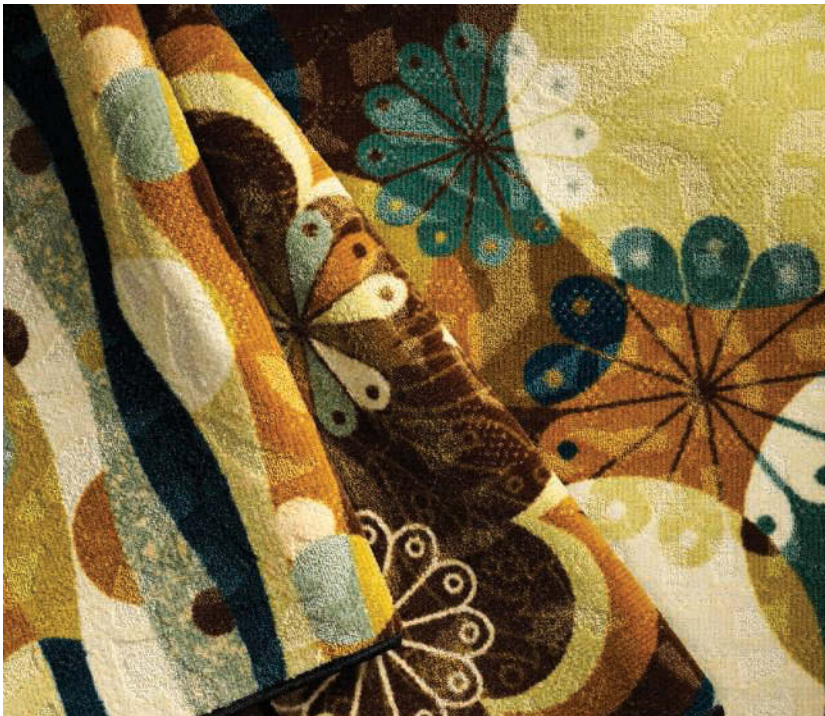

CLOCKWISE FROM TOP

CERAMIC LOOK Editors' Pick

Amtico International's Composite has the appearance of a poured resin or ceramic tile. It has bevelled edges and can be installed with feature strips for a natural grout look.

amtico.com

CIRCLE 228

BOLD PATTERNS Editors' Pick

Shaw Hospitality Group's Orchid carpet combines the colors of sunset skies and ripened fruit with cheerfully inspired floral patterns.

shawhospitalitygroup.com

CIRCLE 229

SUSTAINABLE STONE Partner Product

Laufen's GreenUrban is a smooth eco-friendly stone with a minimalist appearance that is suitable for use in any space as flooring or wall tiles.

rocatilegroup.com

CIRCLE 230

CONTEMPORARY DESIGN Readers' Pick

Durkan's Mandalas Collection of carpeting brings together contemporary design, cultures and colors that offer a fresh personality to interiors.

durkan.com

CIRCLE 231

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Electronic excitement

IMPLEMENT THE NEWEST TECHNOLOGY

CLOCKWISE FROM TOP

INTERACTIVE MENUS Readers' Pick
LG's Pro:Centric TV interfaces with interactive program guides, games and Internet data feeds, as well as applications that connect guests to hotel services.
lge.com
CIRCLE 232

MINI MUSIC Editors' Pick
Bowers & Wilkins packs the sound of the original Zeppelin into a smaller, compact version, the Zeppelin Mini. Guests can tap in using an iPod or a laptop.
bowers-wilkins.com
CIRCLE 233

LARGE DISPLAY Partner Product
Panasonic's TH-85PF12U is an 85-inch plasma TV—which is equivalent in screen size to four 42-inch displays. It consumes about half the energy of Panasonic's current and 2007 full HD models in the same sizes.
panasonic.com
CIRCLE 234

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CIRCLE NO. 103

Freshen up

PRODUCTS THAT PAMPER

CLOCKWISE FROM TOP RIGHT

CITRUS SCENTS Editors' Pick

The invigorating and zesty citrus fruit scents in L'Occitane's Citrus Verbena, Orange Ribbon Soap and Sunny Shower Gel refresh the body, leaving hair and skin light and pleasantly perfumed.

loccitane.com

CIRCLE 235

NATURAL OILS Readers' Pick

The Bamboo Lemongrass collection from Lather features natural oil formulations that are clean, fresh and unisex. Its packaging is made from 85-percent recycled materials.

lather.com

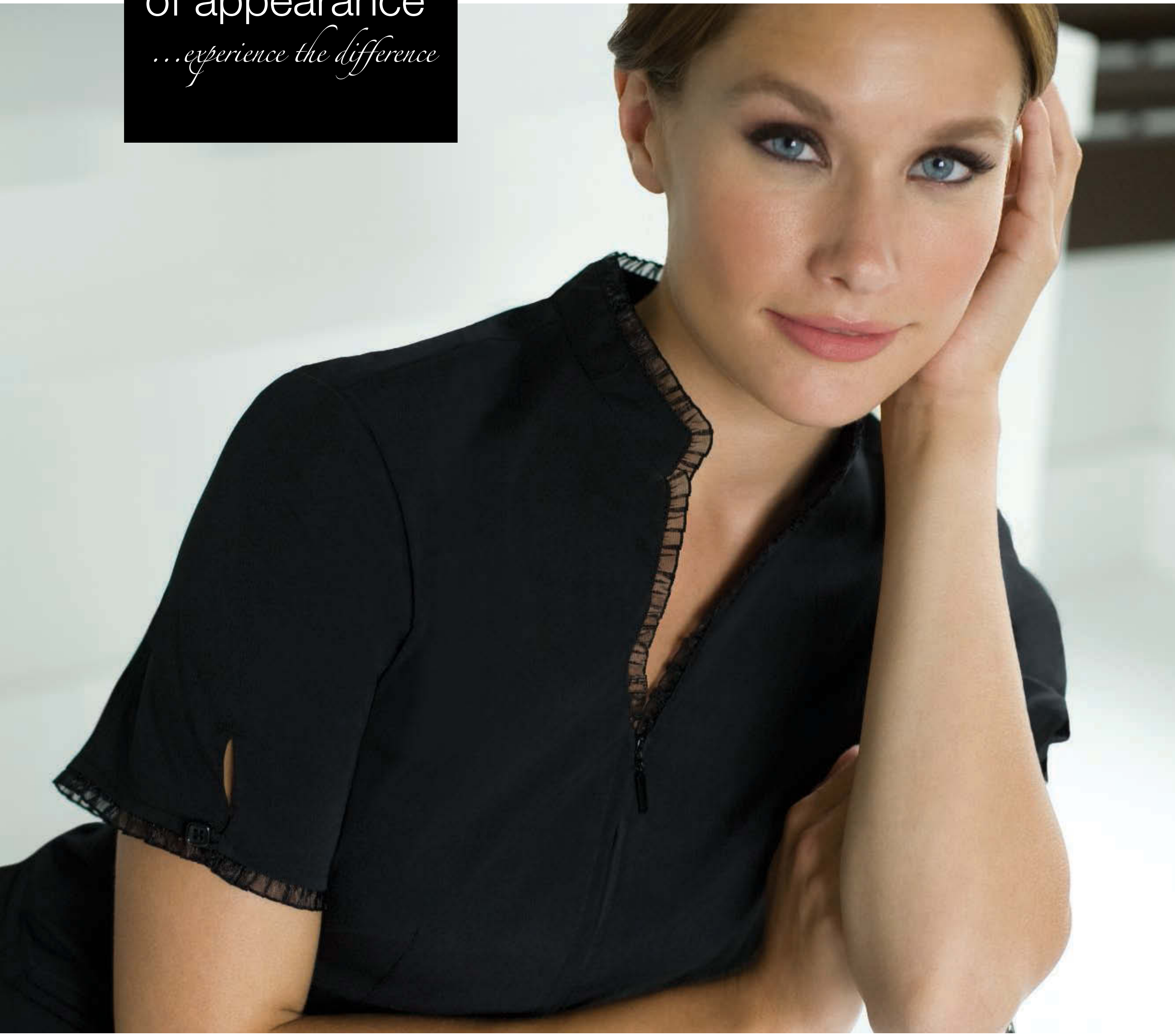
CIRCLE 236

SPA TREATMENT Partner Product

Pedicure Bowls, introduced by the founder of Spa Uniforms, provides a simple, elegant amenity that will leave guests remembering their stay. Currently offered in several colors and with a carrying case, the bowls are a low-tech solution to portable pedicure and manicure treatments.

pedicurebowls.com

CIRCLE 237



Shown: Bella Uniform

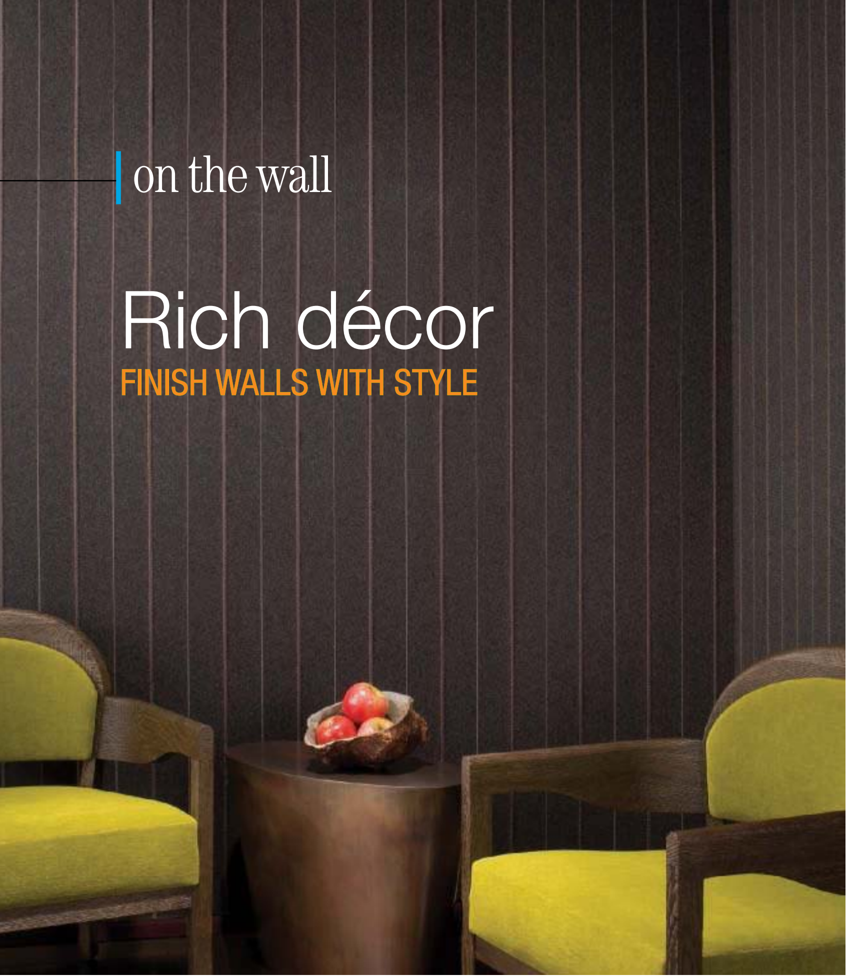
Gracious hospitality begins with a first impression.

1.800.772.1408
hotelandspauniforms.com

CIRCLE NO. 121

Rich décor

FINISH WALLS WITH STYLE



CLOCKWISE FROM TOP

FABRIC FEEL Editors' Pick

Maya Romanoff's Blanket is a felt texture that creates a juxtaposition of warmth and comfort with a smart, tailored design. It comes in two embroidery patterns.
mayaromanoff.com
CIRCLE 238

LINE PATTERN Partner Product

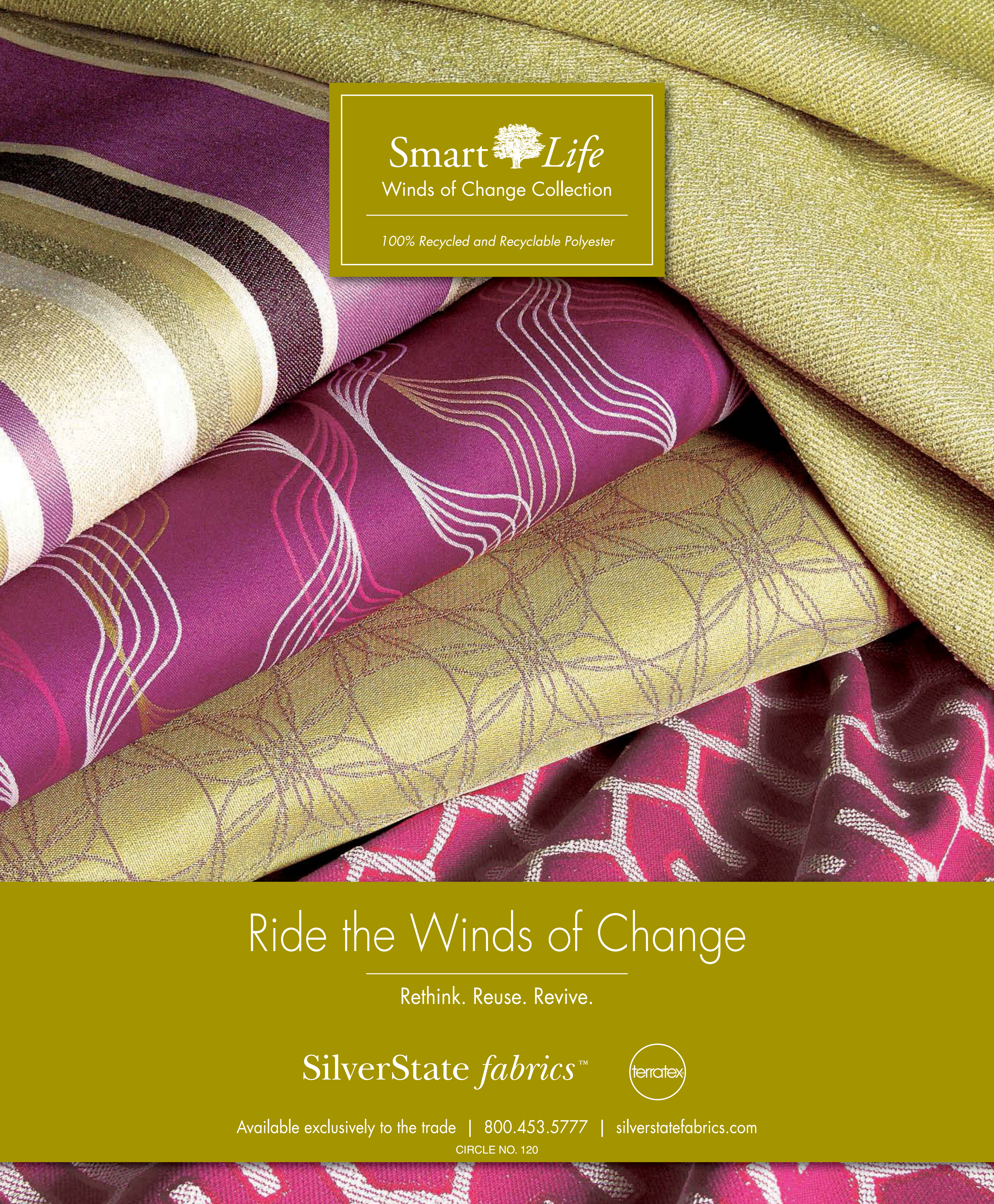
Bamboo from Mincey Marble is the newest design in the Vision Series. It combines a subtle horizontal texture with a vertical tile pattern and accommodates either a tub or shower base.
minceymarble.com
CIRCLE 239

LIVELY INTERIOR Editors' Pick

The Varia Ecoresin collection from 3Form creates a strong presence with natural materials such as thinly sliced bamboo and hand-dyed silk fibers.
3-form.com
CIRCLE 240

WALL DESIGN Partner Product

Armourcoat Sculptural walls are mineral based and incorporate up to 30 percent post-consumer recycled content. Installed panels can be finished in a range of decorative designs.
armourcoat.com
CIRCLE 241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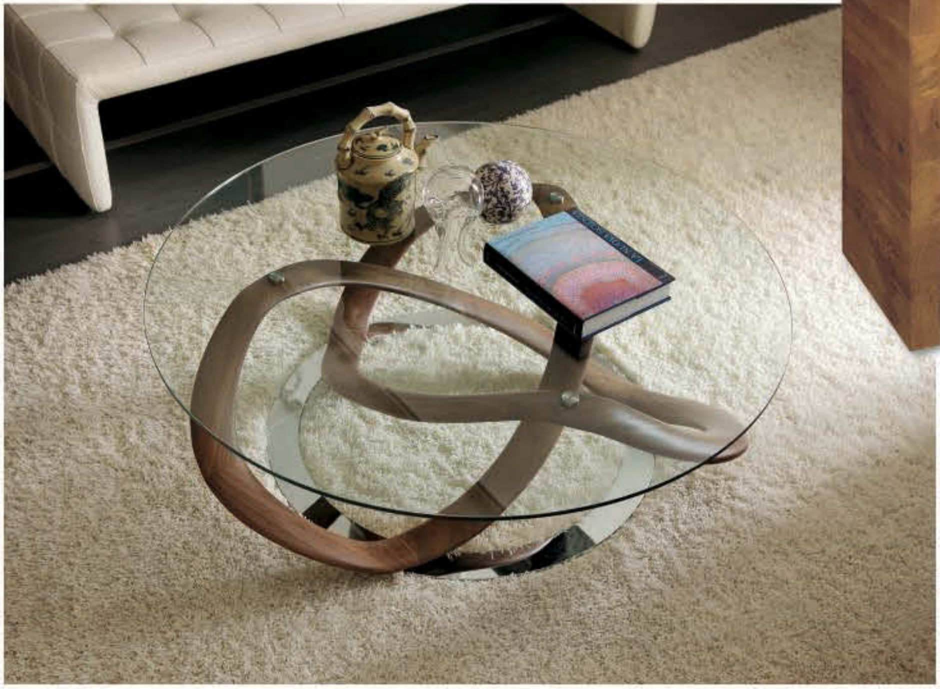
CIRCLE NO. 120

Conversation Pieces

MAKE A STATEMENT IN THE GUESTROOM



CLOCKWISE FROM TOP

ART OPTION Readers' Pick

Farmboy Fine Arts' acrylic digital art is an alternative to traditional framed photography. Designs made with ADA are sleek, refined and sharp.

farmboyfinearts.com

CIRCLE 242

COMBINATION Readers' Pick

The unique structure of M2L's table bench provides a functional and modern sitting experience for private or public areas. It is available in both oak and aluminum.

m2lcollection.com

CIRCLE 243

NATURE-INSPIRED Editors' Pick

Infinity is a collection of coffee and dining tables from Eurotrend that combines a crystal top with the natural beauty of the wood body, which leans on a hollow chrome-plated circle pedestal.

eurotrendusa.com

CIRCLE 244

Simplicity and function combined makes The Stafford © a perfect compliment to any bathroom.
Available in custom sizes and finishes. Overall size as shown: 38 x 47 inches. Shelves available on right or left.

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CIRCLE NO. 112

Fresh look

BRING LUXURY TO THE BATHROOM

CLOCKWISE FROM TOP

LEAD-FREE GLASS Editors' Pick

JSG's Oceana line is made from its durable Hard Roc glass, which is meant to be stain, scratch and impact resistant.

jsgoceana.com

CIRCLE 245

FOCAL POINT Partner Product

The Boutique Collection from MTI Whirlpools is characterized by strong design. Its 14 styles integrate with a wide array of décors and are all available in crisp white or warm biscuit.

mtiwhirlpools.com

CIRCLE 246

ARRAY OF STYLES Partner Product

Featuring traditional and contemporary designs, Elkay's new Hospitality Design faucets are available in chrome and feature two to three lavatory faucet options.

elkayusa.com

CIRCLE 247

ULTRA FLUSH
ULTRA DUAL
LOGAN SQUARE
WICKER PARK

LEAKY FAUCETS AND CLOGGED TOILETS CAN COST YOU MORE THAN A GOOD NIGHT'S SLEEP.

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www.gerberonline.com

CIRCLE NO. 104

LOGAN SQUARE

CLOCKWISE FROM TOP LEFT

MULTITASKER Partner Product

The Stafford TV from Majestic Mirror combines simplicity and function. These mirrors come with a built-in LCD TV, and are available in custom sizes and finishes.

majesticmirror.com

CIRCLE 248

IN FLIGHT Editors' Pick

Marmo Arredo's Wings suite is from its Max product line. It includes a bathtub, pedestal sink, vanity sink, shower pan and accompanying tiles for the flooring and walls. It is offered in several marbles and limestones.

marmoarredo.com

CIRCLE 249

ECO-FRIENDLY Editors' Pick

Neo-Metro's Waterless Urinal is environmentally friendly because it uses no water and no chemicals. It is made of stainless steel, and can be color-matched to a variety of hues.

neo-metro.com

CIRCLE 250

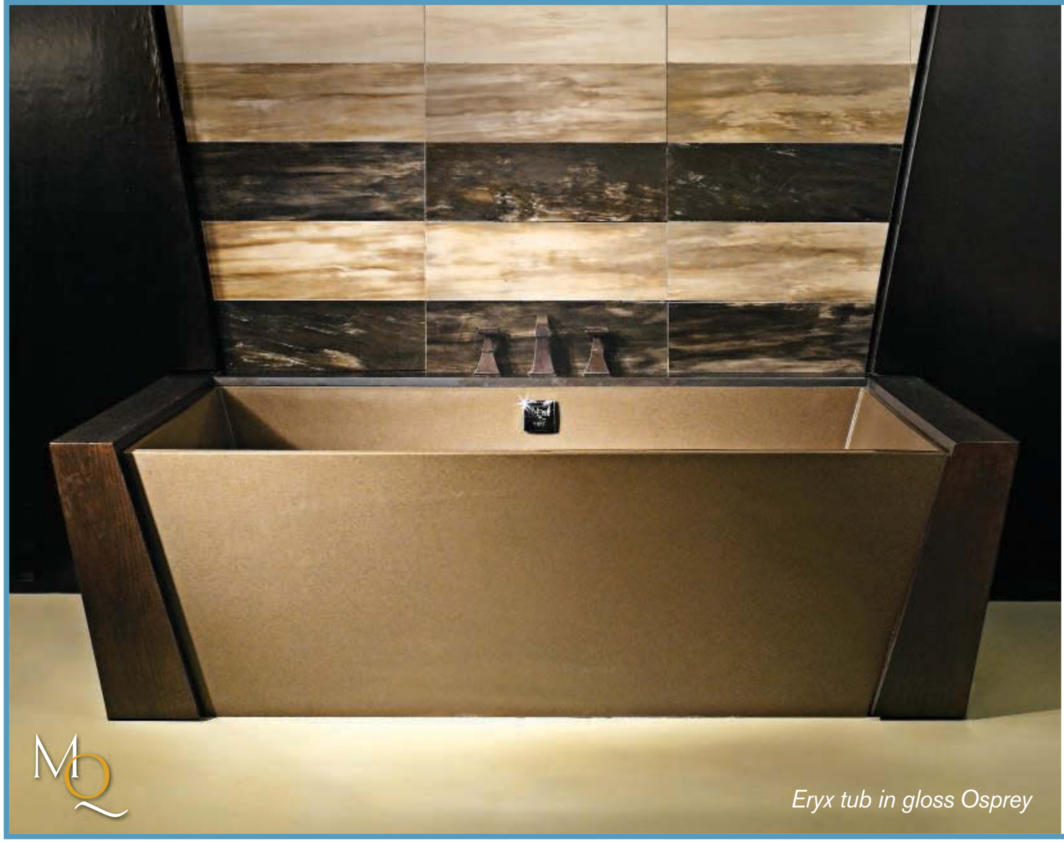
CLASSIC SHAPES Editors' Pick

Gessi's Mimi collection emerges from essential geometries into a purely romantic shape. It is sketched in sweeping lines that are a minimalistic interpretation of a classical design.

gessi.com

CIRCLE 251

Modern Elegance in Solid-Surface



Eryx tub in gloss Osprey

Eryx sink in matte White

MTI Whirlpools enhances its Boutique Collection with the geometric urban design of the Eryx tub and sink designed by Matthew Quinn. The Eryx tub can be equipped with an optional air system within the wood surround. The reverse infinity bowl with hidden drain of the Eryx sink blends seamlessly with a facia that extends to the floor.

mti° DESIGN YOUR EXPERIENCE

mtiwhirlpools.com
1.800.783.8827

CIRCLE NO. 115

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Urban Fire's award winning fireplaces will increase your outdoor hospitality sales overnight!

Our fireplaces draw in your after-dining clientele to the outdoors, where they will enjoy a warm fire and your finest hospitality.

Let us customize our outdoor fireplaces to match your hotel's décor.

www.urbanfire.ca | 1-888-337-4989

URBAN FIRE

CIRCLE NO. 122

Model Shown: URBAN FIRE SANTA MONICA | $4,500 – $5,500* USD delivered.
URBAN FIREPLACES are CSA safety approved for the highest safety in the industry.
Safety features incorporate a standing pilot, safety control valve and electronic safe ignition.
*Remote control option $1000 upgrade.

CLOCKWISE FROM TOP

SMOOTH SLIDING Readers' Pick
The Portrait frameless bypass shower door from Kohler has a continuous door panel guide mechanism that allows the door to slide with ease. The door's out-of-plumb adjustability allows for easy installations.
us.kohler.com
CIRCLE 252

OUTDOOR SHOWER Readers' Pick
The Arch Column, part of JACLO's luxury outdoor shower collection, is composed of stainless steel and features two spray functions, which can be operated from side-mounted controls.
jaclo.com
CIRCLE 253

PREMIUM VIEWING Editors' Pick
The MB Quart HiddenReflections HB Series uses premier one-way glass and a high-reflective, high-contrast multilayer substrate for a natural reflection of color and skin tones. It comes in a variety of styles and sizes.
mbquartusa.com
CIRCLE 254

CIRCLE NO. 115

Finishing touch

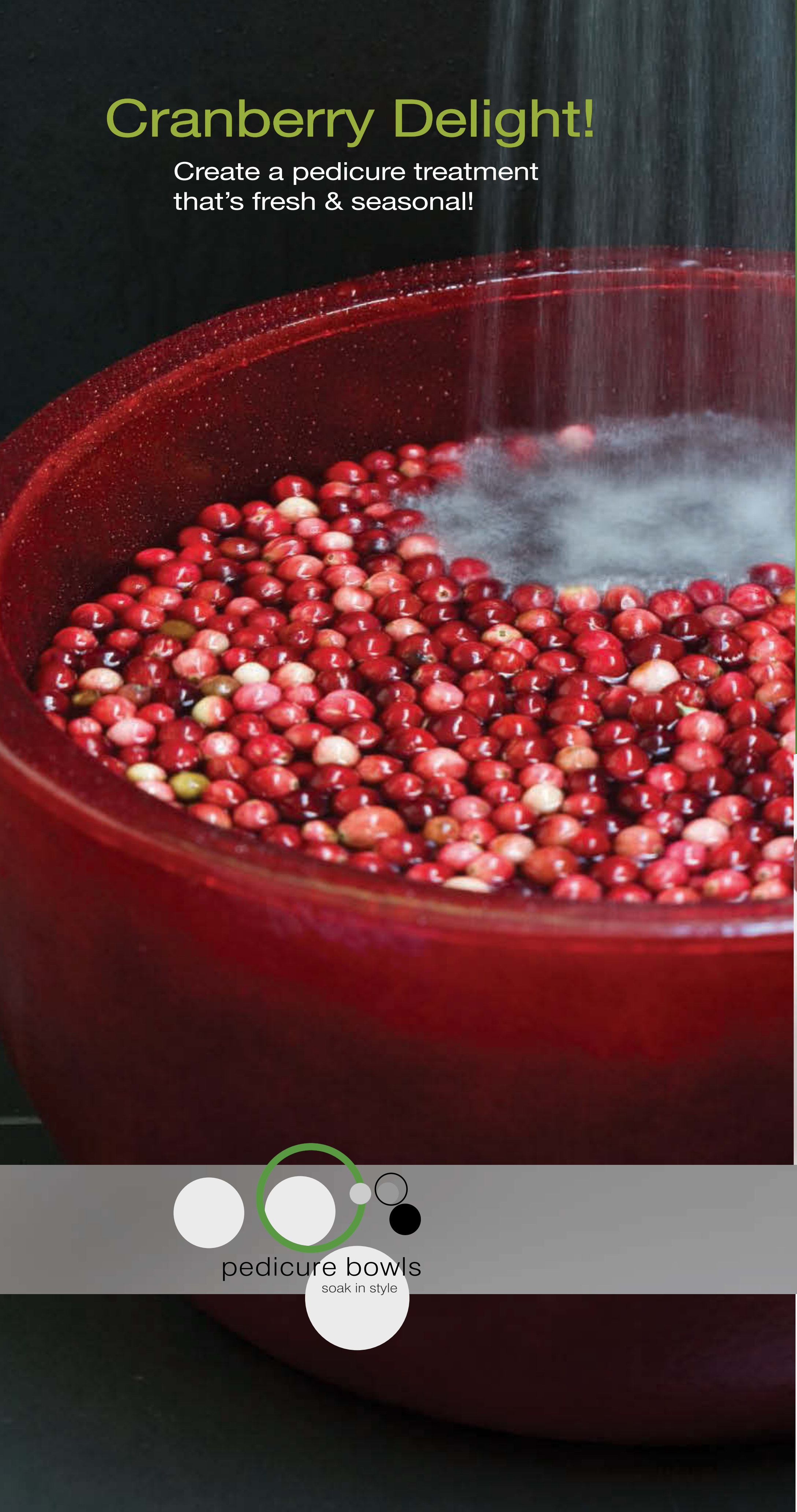
ADDITIONAL ITEMS TO TOP OFF A DESIGN

CLOCKWISE FROM TOP LEFT

BLAZING BEAUTY Editors' Pick
EcoSmart Fire's Designer Range includes freestanding portable fire furniture. The Zeta is a fusion of timber, leather and stainless steel and is fueled by denatured ethanol.
ecosmartfire.com
CIRCLE 255

PURITY Editors' Pick
Aquaovo's Ovopur is a ceramic water filtration unit that doesn't use electricity and removes chemicals and pollutants without removing minerals.
aquaovo.com
CIRCLE 256

SELF-SERVICE Editors' Pick
Lechuza planters come with a sub-irrigation system that lets plants care for themselves for up to 12 weeks, receiving all of the water and nutrients they need. The water level indicator shows when water is needed.
lechuza.com
CIRCLE 257



Cranberry Delight!

Create a pedicure treatment that's fresh & seasonal!

Why not add a little something extra special to your treatment this season? PedicureBowls with seasonal additions are an inexpensive way to enhance someone's holiday spa experience.

Available in a variety of colors. Round PedicureBowls have built-in handles and come with a stylish carrying case. Makes a delightful gift. ($155 USD) Add matching manicure bowls or treatment dishes to complete your set. Visit our website for more information.

(Color: Merlot - with floating cranberries)

pedicure bowls
soak in style

Toll Free 1.800.SPA.1408
www.pedicurebowls.com

spa collection design studios inc.

- pedicure & manicure bowls
- treatment dishes
- carry cases

DESIGNED BY
NOEL ASMAR

CIRCLE NO. 117

CLOCKWISE FROM TOP

AIR FLOW Editors' Pick

The Isis from Big Ass Fans is a large fan for a smaller space. It weighs less than 100 pounds with a diameter of 10 feet or less, is designed for ceilings as low as 12 feet and uses little electricity.

bigassfans.com

CIRCLE 258

SHIMMERING FLAME Partner Product

The Urban Fire 2 by Urban Fire is a stainless steel gas fireplace in which the fire comes through crushed glass for a shimmering firelit glass look.

urbanfire.ca

CIRCLE 259

USER ADAPTATION Readers' Pick

Precor's Adaptive Motion Trainer meets guest expectations for a premium health club experience. The AMT keeps workouts interesting and entertaining while delivering a durable look and feel.

precor.com

CIRCLE 260

Spring into Action—
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Consumers' confidence is growing.
Make sure you have the product selection they want.

The economy is improving. People are once again investing in their homes. They'll be looking to you to help them equip, outfit, and design an indoor-outdoor lifestyle. When they come to buy—and they will—make sure you're ready with year-round home innovations they want and product knowledge they need. Only HPBExpo 2010 offers a first look at fresh hearth, patio and barbecue products. Not to mention 40+ expert-led education sessions, hands-on training and NFI Certification courses to keep you current and competitive.

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Innovations & Ideas for Indoor-Outdoor Living

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CIRCLE NO. 107

Your guide to featured projects

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Advertiser

Advertiser	PG. #	CIRCLE #	
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ECOSMART	3	102	www.ecosmartfire.com
ELKAY	25	103	www.elkayusa.com
GERBER PLUMBING FIXTURES	33	104	www.gerberonline.com
GRAND RAPIDS CHAIR CO	23	105	www.grandrapidschair.com
GREEN CHANCE INC	21	106	www.noez.com
HEARTH, PATIO & BARBECUE EXPO	41	107	www.hpbexpo.com
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SILVERSTATE	29	120	www.silverstatefabrics.com
SPA UNIFORMS INC.	27	121	www.spauniforms.com
URBAN FIRE CORP	35	122	www.urbanfire.ca
WALTERS WICKER, INC	5	123	www.walterswicker.com

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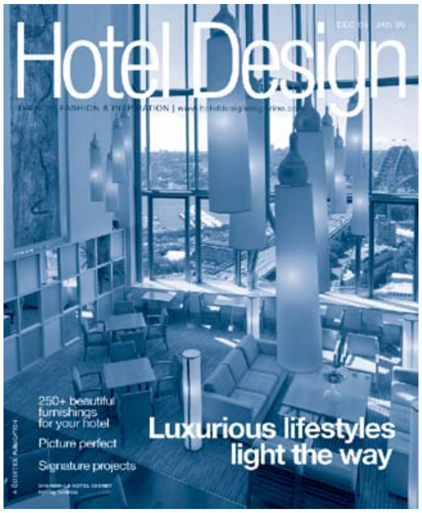

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Please fill in ovals as shown ●

1. Which of the following best describes your business relationship to the hotel, resort or spa industry? (fill in ONE only)

Architects/Designers
01 ◯ Interior Design Firm designing hotel, resort and spa properties
02 ◯ Architectural Firm designing hotel, resort and spa properties
03 ◯ Contractor/Builder/Developer building hotel, resort and spa properties
04 ◯ Purchasing Firm buying FF&E for hotel, resort and spa properties
05 ◯ Other (please specify) ______________________

Owner/Operators
06 ◯ Hotel
07 ◯ Resort
08 ◯ Lodge

If a hotel, resort or lodge, indicate the number of rooms:
1 ◯ 300 Rooms or More
2 ◯ 100-299 Rooms
3 ◯ Under 100 Rooms

09 ◯ Destination Spa
13 ◯ Headquarters or Regional Office: Franchises, Chains, Referral/Management Organizations
14 ◯ Hotel Property/Real Estate Developers/ Independent Developers
20 ◯ Other (please specify) ______________________

30 ◯ Trade, Supplier, Dealer, Distributor or Manufacturer's Rep

50 Other (please specify) ______________________

2. Which of the following best describes your title? (fill in ONE only)
001 ◯ Owner/President/CEO
002 ◯ Partner
003 ◯ Project Director/Manager
004 ◯ Purchasing Director/Manager
005 ◯ Architectural Director
006 ◯ Sr. Design Director
007 ◯ Other VP/Director/Manager
008 ◯ Interior Designer/Architect/Engineer
009 Other Design Personnel (please specify) ______________________
010 Other Management Personnel (please specify) ______________________
020 Other (please specify) ______________________

3. Owner/Operators (Lodges, hotels, resorts, spas)
A. If more than one, how many properties do you own or operate? (please specify) ______________________

4. How many lodging projects have you worked on for hotels, resorts and spas in the last 24 months?
1 ◯ 25 or more
2 ◯ 10–24
3 ◯ 5–9
4 ◯ 1–4

5. Please indicate the number of employees at your firm's address, including yourself:
1 ◯ 25 or more
2 ◯ 10–24
3 ◯ 5–9
4 ◯ 1–4

6. Which of the following functions do you perform in the design/décor process? (fill in ALL that apply)
1 ◯ Program Planning and Concept
2 ◯ Schematic Designer
3 ◯ Design Development
4 ◯ Architecture/Design/Development
5 ◯ Installation
6 Other (please specify) ______________________
89 ◯ None of the above

7. Your firm's total lodging project revenue for the last 12 months? (For architectural or interior design firms only):
1 ◯ More than $10 Million
2 ◯ $5M – $9.99 Million
3 ◯ $4M – $4.99 Million
4 ◯ $3M – $3.99 Million
5 ◯ $2M – $2.99 Million
6 ◯ $1M – $1.99 Million
7 ◯ Less than $1 Million

8. Type of ownership (for hotels and resorts only):
1 ◯ Chain
2 ◯ Franchise
3 ◯ Management Company
4 ◯ Independent
999 Other (please specify) ______________________

9. Which of the following product categories do you purchase, specify, approve or otherwise influence the purchase of? (fill in ALL that apply)
21 ◯ Apparel
22 ◯ Architectural/Building Products (including electrical, plumbing and other products)
23 ◯ Art & Accessories (including flowers and plants)
24 ◯ Communication systems, services and equipment (including audio/visual)
25 ◯ Furniture, fixtures, equipment (FF&E)
26 ◯ Wall coverings
27 ◯ Fabrics
28 ◯ Lighting Products
29 ◯ Flooring (including stone, tile, carpeting)
30 ◯ Security Systems
31 ◯ Window Treatments
32 Other (please specify) ______________________
99 ◯ None of the above

For important free product/service information, circle the numbers that correspond to the ads you've seen in this issue.

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CIRCLE NO. 129

CIRCLE NO. 130

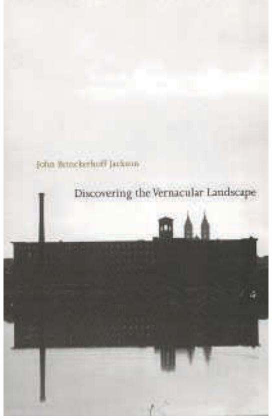
CIRCLE NO. 131

Jonathan F. Douglas

MANAGING PRINCIPAL, VOA ASSOCIATES

MY FRIENDS DESCRIBE ME as intelligent, interesting and funny, I hope. To me, the most important character traits are honesty, creativity and a passion for doing what you love to the best of your abilities. I try to live my life with an everyday awareness of how one's actions have an impact on others and the world around them, which translates to being true to yourself, considerate of others and aware of your surroundings.

I'M CURRENTLY READING "Heat" by Bill Buford ■ ; the current issue of The New Yorker magazine; boating and fishing magazines.



MY FAVORITE DRINK IS coffee in the morning with my wife before the day begins.

I GET CREATIVE INSPIRATION FROM all kinds of things: travel, going places and reading. In addition to architecture, my passions include a lifelong fascination and love of boats and boat building. I've built six boats, restored a 22-foot Flying Scot sailboat ■ and I am currently building a kayak.

MY ARCHITECTURAL DESIGN IS INFLUENCED BY J.B. Jackson. He lectured at Berkeley when I was a student there. Jackson was very influential in broadening the discussion about vernacular landscape, which is about how landscape and architecture develop in response to the climate, land conditions or culture of a region. ■

OVERDONE IN DESIGN TODAY IS shabby chic style.

TODAY'S HOT INTERIOR THEME IS use of eclectic materials.

MY ADVICE TO YOUNG HOSPITALITY ARCHITECTS IS love what you do.

MY GREATEST CAREER ACHIEVEMENT IS hopefully still to come.

Jonathan Douglas focuses on large-scale leisure entertainment and hospitality projects throughout the U.S. and internationally. He recently completed work on the $300-million Agua Caliente Casino, Resort and Spa in Rancho Mirage, Calif. ■ His design approach centers on making connections that inspire guests to engage with the property physically, emotionally and intellectually.

Favorite artist
Alexander Calder

Favorite materials
Wood and stone

QUESTEX MEDIA

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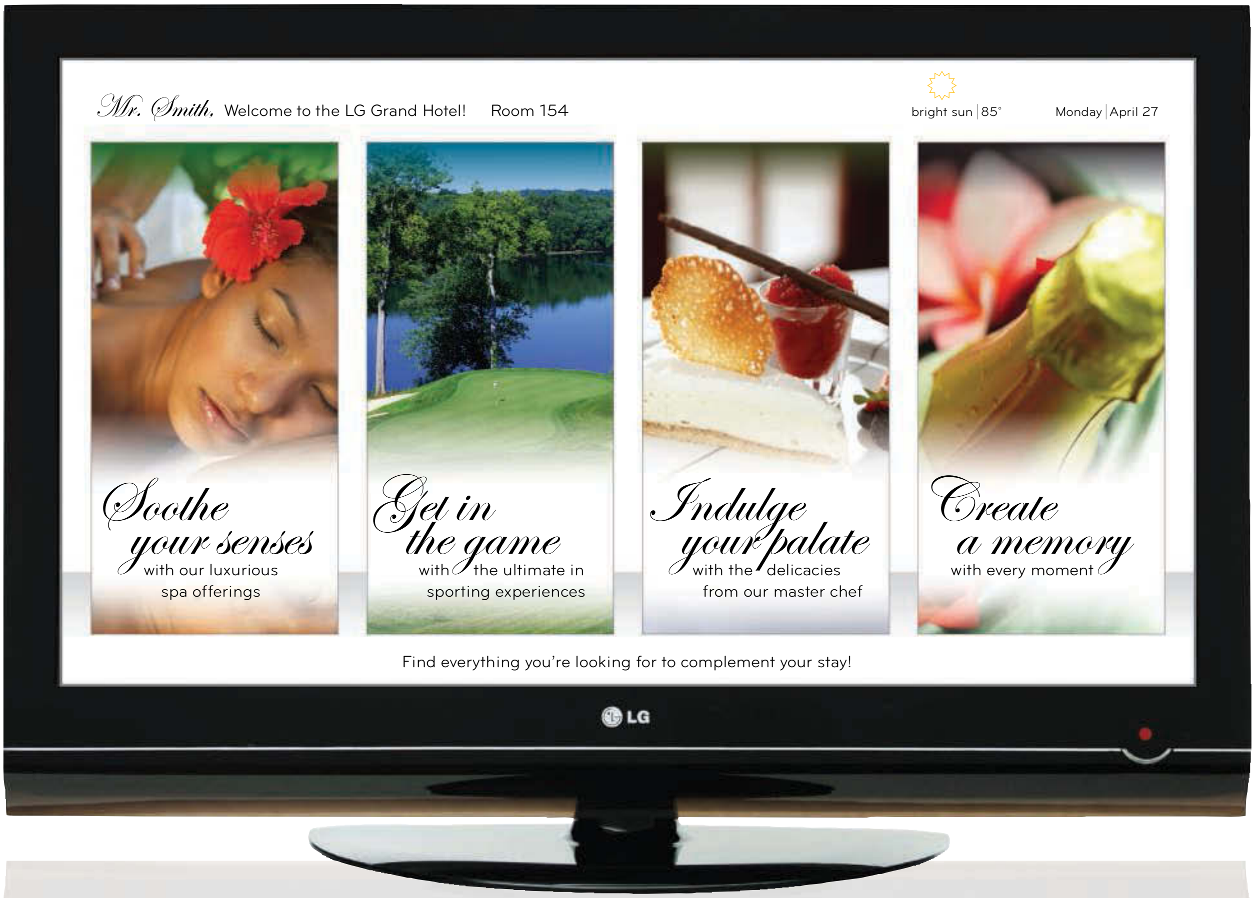
Digital Concierge



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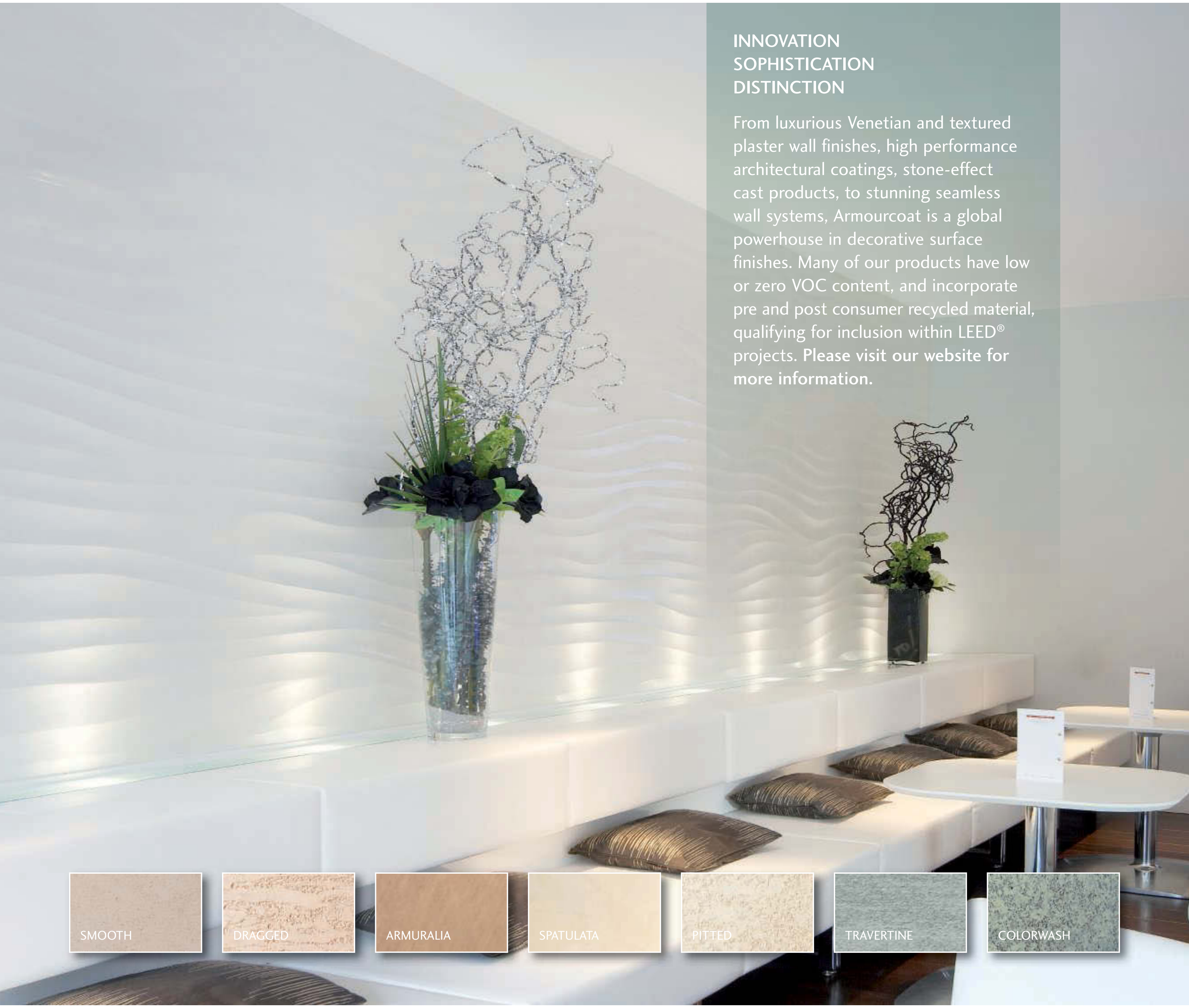

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